

## 2Q25 Earnings Release

July 24, 2025



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## **Contents**

- 1. Financial Results Summary
- 2. Operating Profit Overview
- 3. Sales Overview by Business
- 4. Sales Overview by Region
- 5. Financial Statement and Key Financial Ratios
- 6. Market Review & Outlook

#### [Appendix]

- 1. Progress on shareholder returns for the FY2024
- 2. Merger milestones & Expectations

#### 1. Financial Results Summary

#### **2Q25 Results**

- Sales surged 13% YoY, driven by growth in emerging markets due to increased mining demand and a continued rebound in the Chinese market
- Operating profit dropped 32% YoY due to one-time expenses (Operating profit up 5% YoY, excluding on-time expenses of KRW 21.3bn)

(unit : KRW bn)

	2Q25	YoY	QoQ	2Q24	1Q24
Sales	967.7	13.4%	6.7%	853.0	906.8
Operating Profit	40.0	-31.6%	-3.9%	58.6	41.7
OP Margin(%)	4.1%	-2.8%p	-0.5%p	6.9%	4.6%
Non-Operating Profit	-38.0	-	-	-13.8	-2.9
Interest Income	-7.7	-	-	-9.3	-8.8
Foreign Exchange	-22.7	-	-	-0.5	9.3
Net Profit	0.6	-98.0%	-97.6%	30.6	25.7
Profit attributable to o wners of the company	4.8	-83.9%	-83.0%	30.0	28.5

#### 2. Operating Profit Overview

## Operating Profit Analysis (YoY)

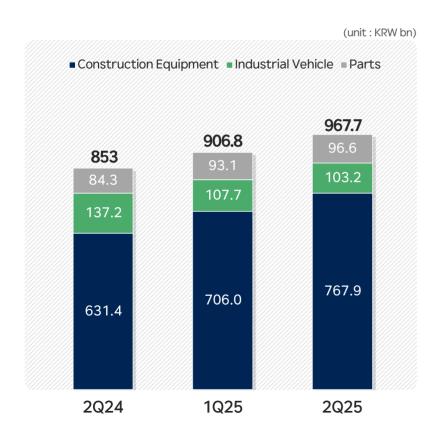
Obecreased by 32% due to one-time factors including restructuring of the China business (Excluding one-time cost of KRW 21.3bn, operating profit up 5% YoY)

6.4 -10.4 13.9 -21.3 -7.2 58.6 40 2Q24 Sales FX Chg. In One-time cost Base effect 1Q25 **Operating Profit** Fixed/Variable Cost **Operating Profit** Increase

(unit: KRW bn)

#### 3. Sales Overview by Business

## Sales by Business in 2Q



## Sales Analysis by Business in 2Q

		YoY	QoQ
Construction Equipment	<ul> <li>Significant year-over-year revenue growth driven by surging resource &amp; infrastructure development demand in emerging economies</li> </ul>	+21.6%	+8.8%
Industrial Vehicle	<ul> <li>Sales declined due to the normalization of logistics demand, which had surged due to post-COVID revenge spending</li> </ul>	-24.8%	-4.2%
Parts	Steady sales growth maintained by effects of previously sold equipment, with further growth expected from expanded sales of ValueMate(economy brand),attachments, and oil product	+14.6% ′	+3.8%

### 4. Sales Overview by Region

## Sales Analysis by Region

(unit : KRW bn)

		2Q25			2Q24		1Q25		Analysis (VoV)
	Sales	%	YoY	QoQ	Sales	%	Sales	%	Analysis (YoY)
Emerging*	325.0	34	+32%	-6%	247.1	29	251.2	28	Increased demand driven by expanded gold mine and infrastructure development
North America	228.1	24	+1%	-10%	225.7	26	186.1	21	Although demand recovery is delayed, sales have shifted to a recovery trend due to stabilized dealer inventory compared to the previous year.
India	114.6	12	+1%	-8%	113.6	13	160.8	18	Ongoing infrastructure investments in roads and railways
Europe	100.9	10	+1%	-3%	100.3	12	95.8	11	Demand for certain models/regions is shifting to recovery as interest rate cuts continue.
Brazil	52.7	5	-17%	-9%	63.5	7	50.1	6	Decreased demand due to interest rate hikes and the depreciation of the Real (BRL).
Korea	65.3	7	+15%	-7%	57.0	7	90.7	10	Low base effect from the previous year and aggressive promotional efforts.
China	81.0	8	+77%	+40%	45.8	5	72.2	8	Continued demand improvement and an increased sales proportion of mid-to-large-sized equipment.
Total	967.7	100	+13%	7%	853.0	100	906.8	100	

Note. Based on K-IFRS consolidated financial statements

#### 5. Financial Statement and Key Financial Ratios

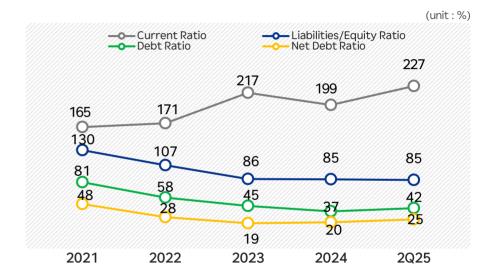
### **Summarized Financial Statement**

(unit: KRW bn)

	(unit: NRV					
	2Q25	2024	2023	2022	2021	
Total Assets	3,380.8	3,324.6	3,297.0	3,448.6	3,554.3	
<b>Current Assets</b>	2,104.2	2,112.8	2,199.2	2,350.6	2,469.5	
Non-current Assets	1,276.6	1,211.8	1,097.8	1,098.0	1,084.8	
AR and others	758.3	662.4	635.2	707.7	876.5	
Cash Equivalents & Financial Assets	312.9	305.4	458.6	488.3	524.6	
Total Liabilities	1,548.7	1,530.8	1,525.9	1,781.3	2,006.5	
Current Liabilities	925.4	1,063.5	1,014.2	1,373.7	1,499.1	
Non-current Liabilities	623.3	467.3	511.7	407.6	507.4	
AP and others	492.6	542.5	401.5	457.0	428.0	
Borrowings	763.0	664.3	789.5	963.2	1,261.2	
Net Borrowings	450.0	358.9	330.9	474.9	736.6	
Total Equity	1,832.1	1,793.8	1,771.1	1,667.3	1,547.8	

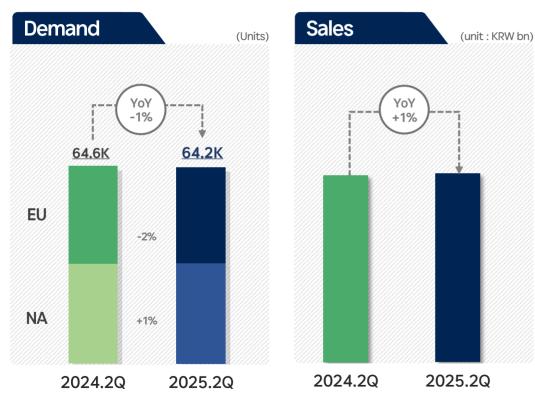
Note. Based on K-IFRS consolidated financial statements

### **Key Financial Ratios**



 High levels of financial soundness secured through stable operating cash flow generated from diversified regional portfolio.

### **North America and Europe**



Note: Market volume based on excavator+mid/large wheel loaders. Sales includes industrial vehicles. Source: Company data

## With demand adjustment easing, Europe is shifting to a growth trend in certain regions

- NA: Further monitoring is needed due to demand trend vary by state
- EU: Demand in key markets like the UK and Italy is showing signs of recovery

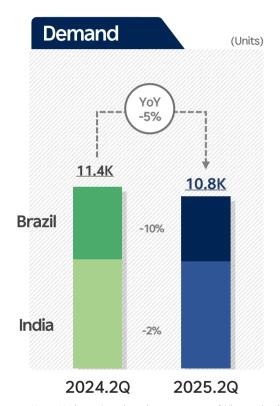
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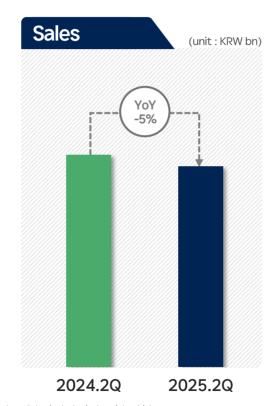
- Drive H2 sales by strengthening channel competitiveness (developing strategic dealers, expanding coverage) and improving product mix (increased ADT sales in NA, new SSL/CTL models launching in Europe)
- Continue improving profitability through expanded sales of high-value-added functional product

<sup>\*)</sup> ADT: Articulated Dump Truck

#### 6-2. Market Review & Outlook

#### **India & Brazil**





## Operation of the property of the control of the

- India: Demand temporarily declined due to early monsoon causing construction delays and delays in infrastructure budget
- Brazil: Demand decreased due to interest rate hikes and increased financial transaction taxes

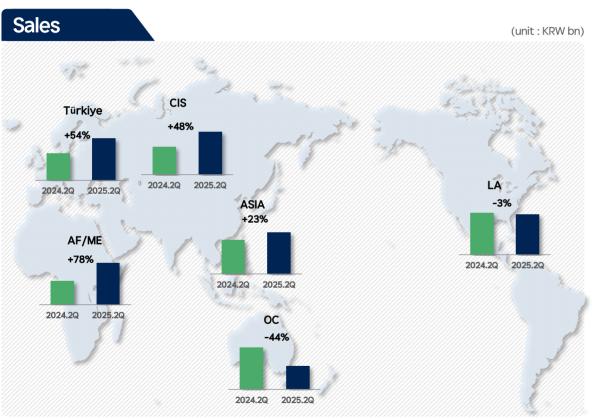
## Market position strengthened despite external environmental changes

- India: Restructuring incentives and launching new models to minimize H2 market risks
- Brazil: Successful HX new equipment launch and expanded customer purchase support programs expected to boost H2 sales

Note: Market volume based on excavator+mid/large wheel loaders. Sales includes industrial vehicles. Source: Company data

#### 6-3. Market Review & Outlook

### **Emerging Markets**

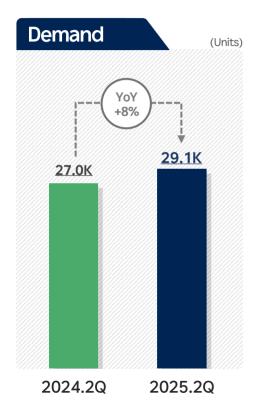


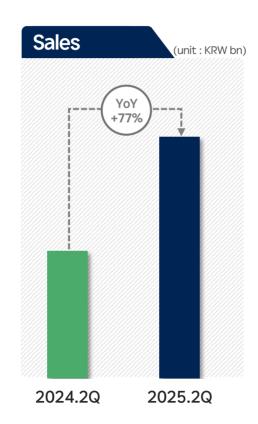
## Strong demand growth mainly in key regions like AF, ME, and Indonesia

- Demand trends vary by country within the same regions due to economic and political factors
- Implementing tailored country-specific strategies bases on demand characteristics
  - Orders continue in key countries like Sudan and Algeria
  - Sales of large equipment are increasing due to demand from African gold mines and CIS infrastructure projects, improving the product mix
  - Sales are growing thanks to new dealers and Key account development in Indonesia

#### 6-4. Market Review & Outlook

#### China





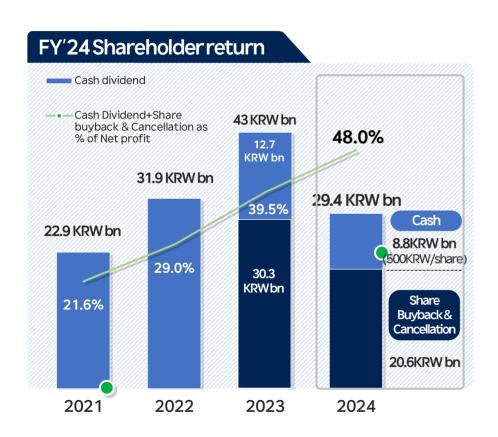
Expansionary fiscal policy to address U.S. tariffs continues, leading to moderate demand growth

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- Along with domestic sales, exports are increasing due to the expansion of Chinese construction companies' overseas projects
- Overseas construction projects mainly involve large equipment sale, contributing to increased profits
- Performance is expected to keep improving as the effects of China's business restructuring (integration of production bases) begins to materialize

Note: Market volume based on excavator Source: Company data

#### [Appendix] Progress on shareholder returns for the FY2024



#### **Progress**

#### **⊘** Cancelling existing treasury stocks (643,797 shares)

- Outstanding shares: 18,305,586 → 17,667,789
- Date: April 30<sup>th</sup>, 2024
- Rationale: To enhance shareholder value by canceling treasury stocks

#### Share buyback and cancellation (20.6 KRW bn)

- Purchase period: Feb. 7<sup>th</sup>, 2025~Aug. 7, 2025
- 304,176 shares have been purchased and are scheduled to be canceled on August 13, 2025
- Total shares: 17,667,789 shares → 17,357,613 shares

#### ✓ Policies to improve shareholder returns

- Until Y2026, more than 30% of net profit (non-consolidated base) will be paid out as dividends or share buyback & cancellation (Onetime gains and losses can be excluded when calculating net profit.)
- We seek to enhance predictability on shareholder return

#### [Appendix] Transaction Overview

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HD Hyundai Construction Equipment will merge with HD Hyundai Infracore, and issues new shares of HD Hyunadai Construction Equipment to shareholders of HD Hyundai Infracore.

			Content		Note			
Surviving Entity	у	HD	Hyundai Construction	Equipment				
Dissolved Entity	У		HD Hyundai Infrac	core				
Merger Ratio		Construct	cate 0.1621707 share: cion Equipment commo mmon stock of HD Hyu	on stock for every	Merger ratio is determined in accordance with Korean law and based on the closing share price as of June 30.  - Merger price per share: HD Hyundai Construction Equipment KRW76,408, HD Hyundai Infracore KRW12,391  Calculation method (Capital Market Act Article 176-5)  - Weighted average of last 1 month/1 week and most recent closing price			
New Shares Issue	ed		30,626,144 shar	res	No new shares will be issued with respect to the treasury shares purchased during the exercise of dissent and appraisal rights.			
Dissent and Appraisal	Dissent and Appraisal Rights  HD Hyundai Construction Equipment: KRW11,8				Calculation method (Capital Market Act Article 176-7) - Weighted average of the share price of last 2 month/1 month/1 week			
Merger Milestones	0		25.07.16	25.09.16	25.11.07	26.01.01	26.01.26(E)	
	Dire	ard of ectors olution	Record Date for Shareholders' Meeting	Shareholders' Meeting	Payment for Dissenting Shareholder's Shares	Merger Date	Expected listing date of newly issued shares	

# Leap to global top tier position by strengthening fundamental competitiveness and fostering strategic businesses

## O1 Stronger Fundamental Competitiveness



Product portfolio expansion · optimization

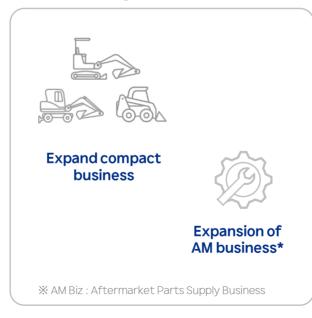


DEVELON Stronger overse

Global Production System Stronger overseas market penetration with dual brands

**HYUNDAI** 

**02** Expand Strategic Biz with Strong Growth Potential



O3 Seek Opportunities in New Growth Businesses

