

# 3Q25 Earnings Release

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October 2025



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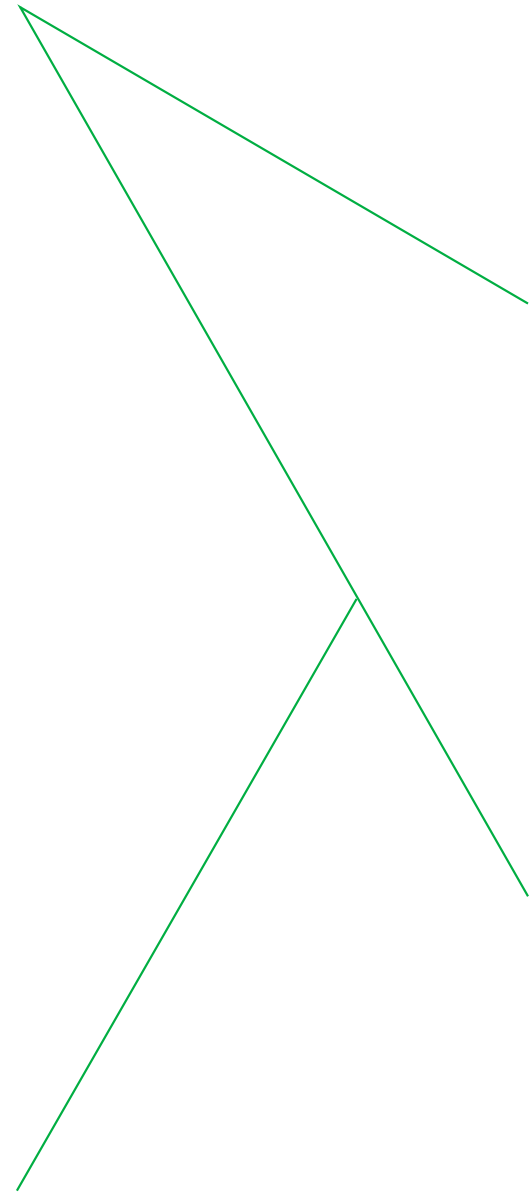
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# 1. Financial Results Summary

## 3Q25 Results

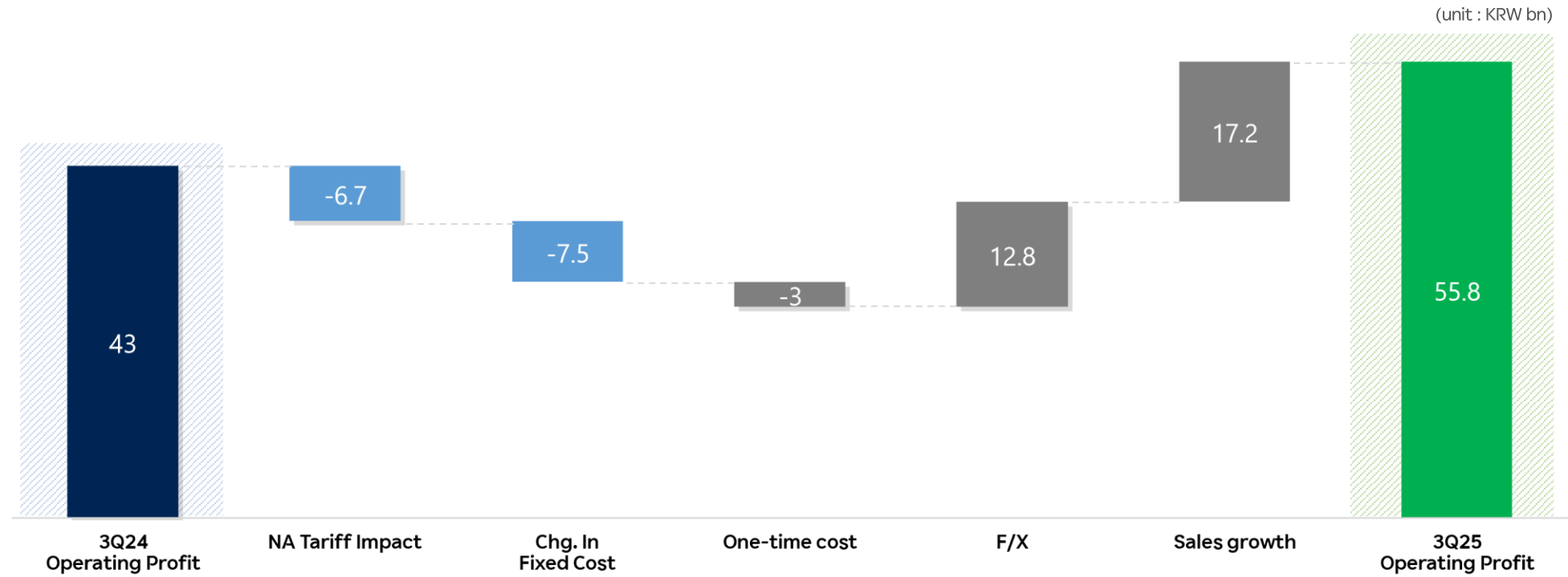
- ✓ Sales surged 17% YoY, driven by growth in emerging markets due to increased mining demand and a rebound in developed market
- ✓ Operating profit surged 30% YoY due to sales growth and F/X effect

|                                              | 3Q25  | YoY    | QoQ      | 3Q24  | 2Q25  |
|----------------------------------------------|-------|--------|----------|-------|-------|
| Sales                                        | 954.7 | 16.9%  | -1.3%    | 816.8 | 967.7 |
| Operating Profit                             | 55.8  | 29.8%  | 39.4%    | 43    | 40    |
| OP Margin(%)                                 | 5.8%  | 0.6%p  | 1.7%p    | 5.3%  | 4.1%  |
| Non-Operating Profit                         | 1.3   | -      | -        | -27.2 | -38   |
| Interest Income                              | -6.8  | -      | -        | -10.7 | -7.7  |
| Foreign Exchange                             | 14.6  | -      | -        | -14.3 | -22.7 |
| Net Profit                                   | 42.3  | 269.0% | 6,715.0% | 11.4  | 0.6   |
| Profit attributable to owners of the company | 43.8  | 297.9% | 803.9%   | 11    | 4.8   |

## 2. Operating Profit Overview

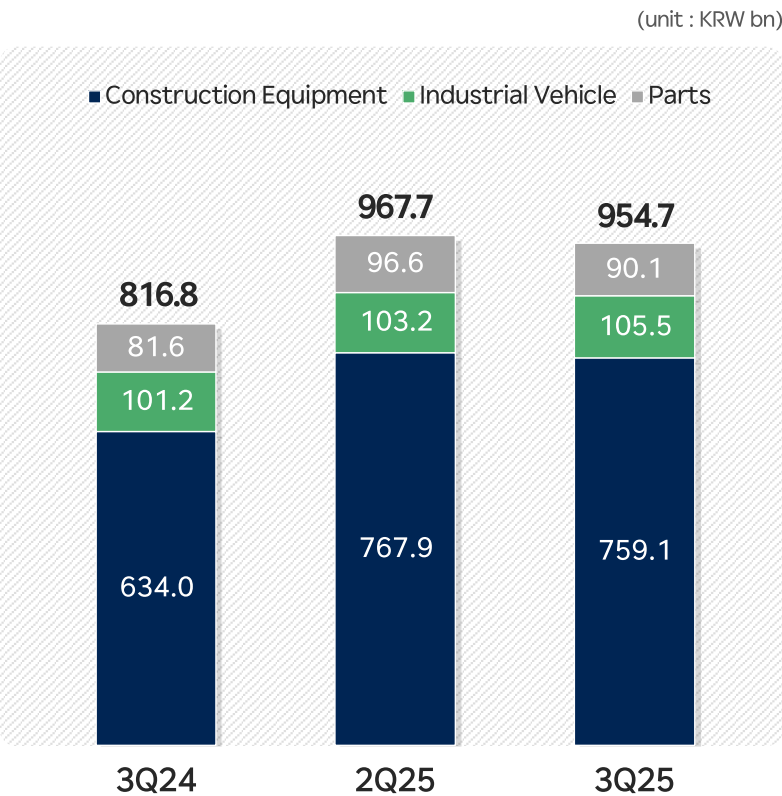
### Operating Profit Analysis (YoY)

✔ Operating profit increased by 30% YoY due to higher sales in developed/emerging markets and favorable F/X effects



### 3. Sales Overview by Business

#### Sales by Business in 3Q



#### Sales Analysis by Business in 3Q

|                        |                                                                                                                                                                                                                          | YoY    | QoQ   |
|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------|
| Construction Equipment | <ul style="list-style-type: none"><li>Strong sales growth year-on-year, supported by rising resource and infrastructure demand in emerging markets and stable dealer inventories in developed markets.</li></ul>         | +19.7% | -1.1% |
| Industrial Vehicle     | <ul style="list-style-type: none"><li>Stable performance driven by sustaining demand in developed markets</li></ul>                                                                                                      | +4.2%  | +2.2% |
| Parts                  | <ul style="list-style-type: none"><li>Steady sales growth maintained by effects of previously sold equipment, with enhancing AM sales capabilities and expanding sales of attachments and strategic components</li></ul> | +10.5% | -6.7% |

## 4. Sales Overview by Region

### Sales Analysis by Region

(unit : KRW bn)

|               | 3Q25  |     |      |      | 3Q24  |     | 2Q25  |     | Analysis (YoY)                                                                                                                    |
|---------------|-------|-----|------|------|-------|-----|-------|-----|-----------------------------------------------------------------------------------------------------------------------------------|
|               | Sales | %   | YoY  | QoQ  | Sales | %   | Sales | %   |                                                                                                                                   |
| Emerging*     | 336.2 | 35  | +33% | +3%  | 252.5 | 31  | 325.0 | 34  | Increased demand driven by expanded gold mine and infrastructure development                                                      |
| North America | 219.7 | 23  | +8%  | -4%  | 203.2 | 25  | 228.1 | 24  | Improved product mix & Increased pre-demand driven by the anticipation of rising product prices due to tariffs                    |
| India         | 91.9  | 10  | -12% | -20% | 104.2 | 13  | 114.6 | 12  | Decrease in demand resulting from lower equipment utilization rates due to a longer-than-usual monsoon season                     |
| Europe        | 127.8 | 13  | +32% | +27% | 97.0  | 12  | 100.9 | 10  | Gradually recovering market demand, due to delivery of deferred orders as port logistics normalize and EUCUP operations stabilize |
| Brazil        | 66.3  | 7   | +14% | +26% | 57.9  | 7   | 52.7  | 5   | Expansion of promotional activities focused on stimulating demand and boosting sales volume                                       |
| Korea         | 61.7  | 6   | +16% | -6%  | 53.0  | 6   | 65.3  | 7   | Low base effect from the previous year and aggressive promotional efforts.                                                        |
| China         | 51.1  | 5   | +4%  | -37% | 49.0  | 6   | 81.0  | 8   | Growth in overseas construction volume and AM parts sales.                                                                        |
| Total         | 954.7 | 100 | +17% | -1%  | 816.8 | 100 | 967.7 | 100 |                                                                                                                                   |

Note. Based on K-IFRS consolidated financial statements

## 5. Financial Statement and Key Financial Ratios

### Summarized Financial Statement

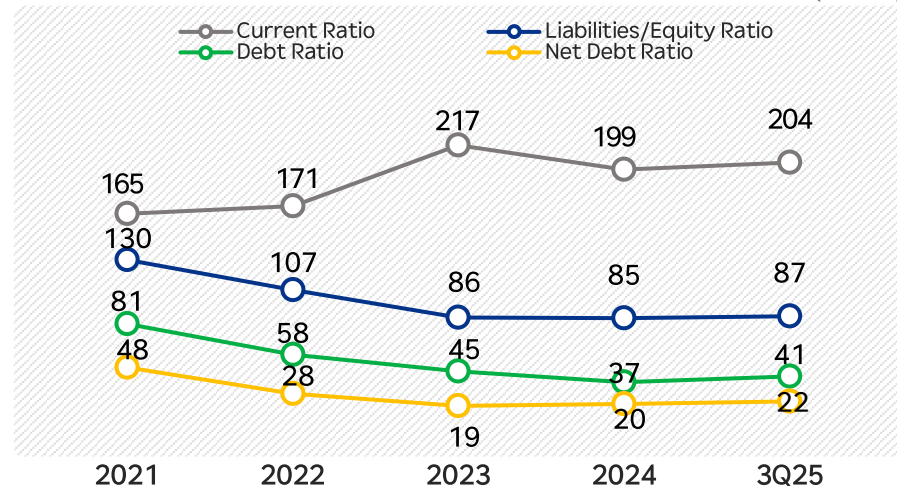
(unit : KRW bn)

|                                     | 3Q25    | 2024    | 2023    | 2022    | 2021    |
|-------------------------------------|---------|---------|---------|---------|---------|
| <b>Total Assets</b>                 | 3,559.3 | 3,324.6 | 3,297.0 | 3,448.6 | 3,554.3 |
| <b>Current Assets</b>               | 2,262.2 | 2,112.8 | 2,199.2 | 2,350.6 | 2,469.5 |
| <b>Non-current Assets</b>           | 1,297.2 | 1,211.8 | 1,097.8 | 1,098.0 | 1,084.8 |
| AR and others                       | 806.0   | 662.4   | 635.2   | 707.7   | 876.5   |
| Cash Equivalents & Financial Assets | 356.3   | 305.4   | 458.6   | 488.3   | 524.6   |
| <b>Total Liabilities</b>            | 1,656.2 | 1,530.8 | 1,525.9 | 1,781.3 | 2,006.5 |
| <b>Current Liabilities</b>          | 1,110.9 | 1,063.5 | 1,014.2 | 1,373.7 | 1,499.1 |
| <b>Non-current Liabilities</b>      | 45.3    | 467.3   | 511.7   | 407.6   | 507.4   |
| AP and others                       | 547.7   | 542.5   | 401.5   | 457.0   | 428.0   |
| Borrowings                          | 780.0   | 664.3   | 789.5   | 963.2   | 1,261.2 |
| <b>Net Borrowings</b>               | 423.7   | 358.9   | 330.9   | 474.9   | 736.6   |
| <b>Total Equity</b>                 | 1,903.1 | 1,793.8 | 1,771.1 | 1,667.3 | 1,547.8 |

Note. Based on K-IFRS consolidated financial statements

### Key Financial Ratios

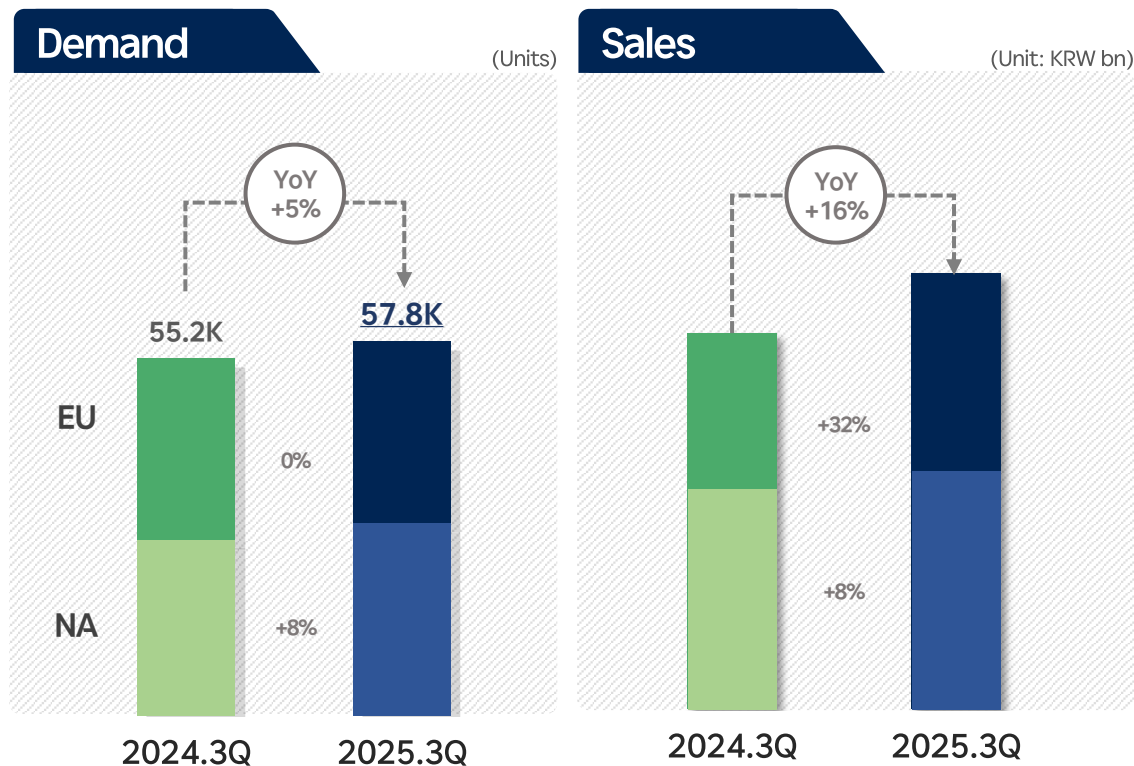
(unit : %)



High levels of financial soundness secured through stable operating cash flow generated from diversified regional portfolio.

## 6-1. Market Review & Outlook

### North America and Europe



Note: Market Volume based on excavator+mid/large wheel loaders. Sales includes industrial vehicles  
Source: Company data

#### ✓ Overall demand is shifting to a growth trajectory

- NA : Recent recovery in demand appears to be driven by preemptive purchasing ahead of tariff increases, and its sustainability is currently being monitored.
- EU : Moderate recovery in major markets is gradually expanding toward Northern /Eastern Europe.

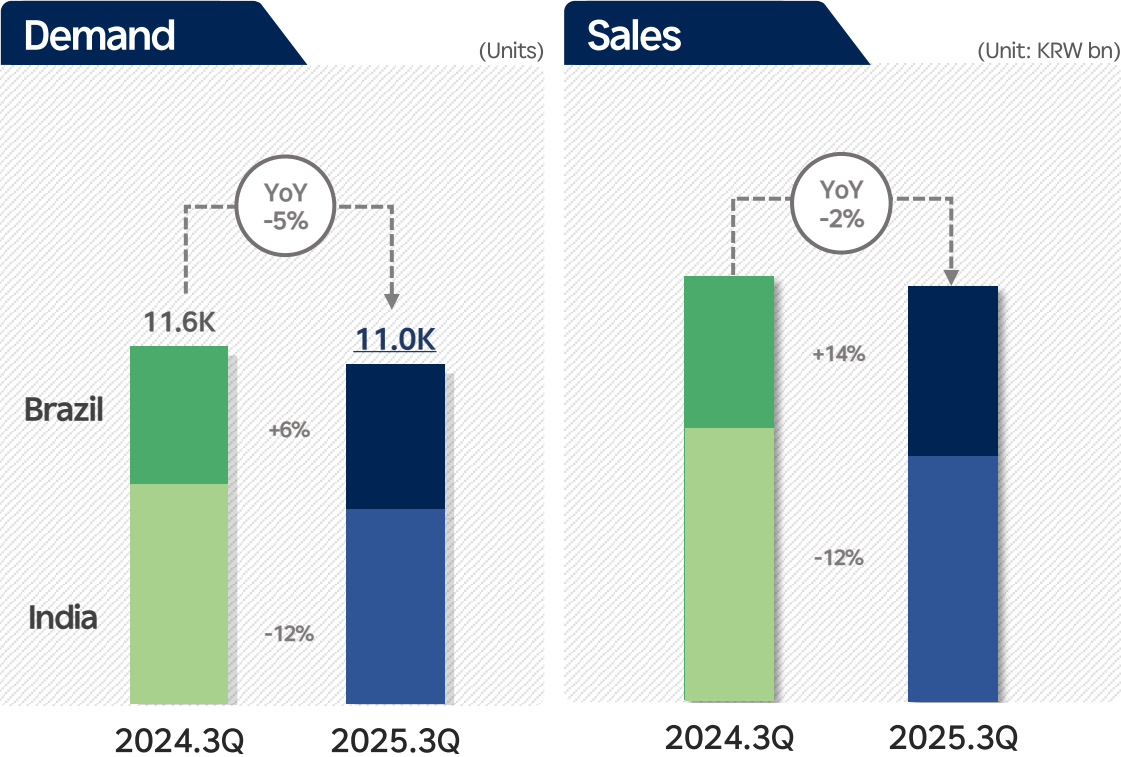
#### ✓ Sales increase thanks to improved product mix & upward trend in sales is expected to persist

- Improved product mix(ADT\*, Large excavators) & stronger business operation (North American flagship store and the coverage expansion to 13 European dealers along with the completion of new dealer development)
- Continue improving profitability through expanded sales of high-value-added functional product

\*) ADT : Articulated Dump Truck, Valumate : HCE brand for cost-effective After Market parts

## 6-2. Market Review & Outlook

### India & Brazil



Note: Market Volume based on excavator+mid/large wheel loaders. Sales includes industrial vehicles  
Source: Company data

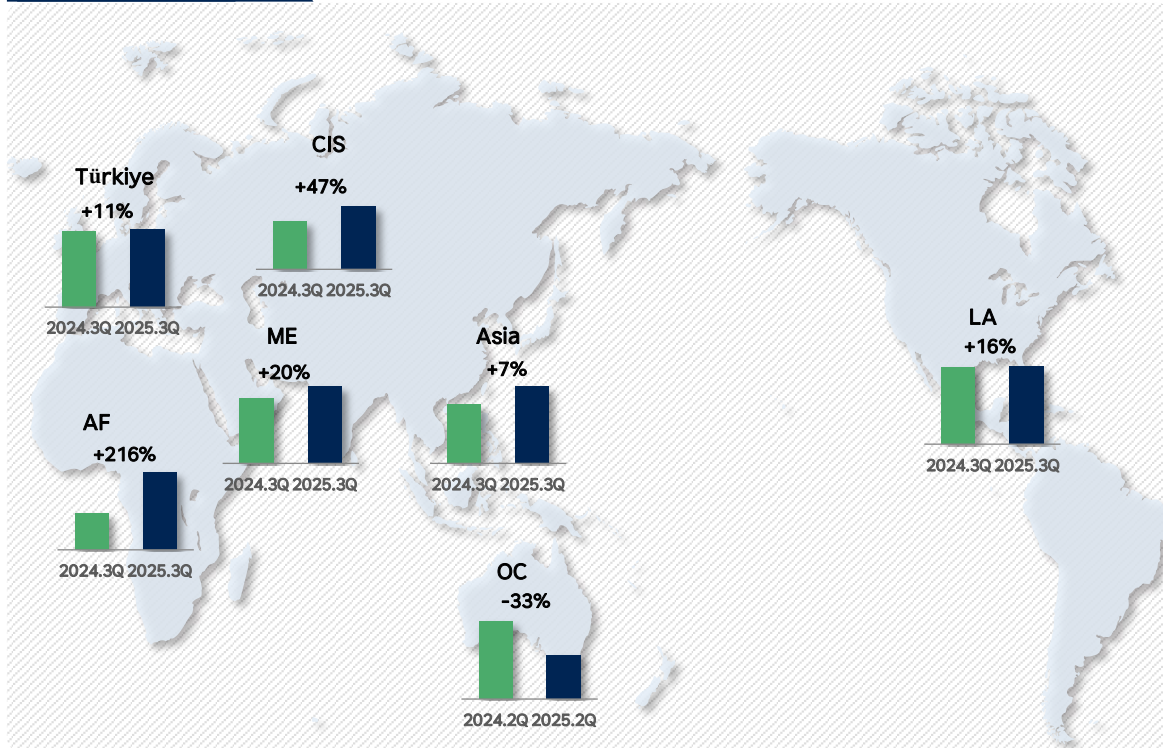
- ✓ [India] Digesting excess inventory, particularly in the mid-sized equipment segment
- ✓ [Brazil] Temporary demand growth due to anticipated construction halts ahead of the 2026 presidential election
- ✓ Pursuing sales expansion through enhanced product competitiveness despite market uncertainties
  - India : Boost sales through the launch of the new 20T model and BS5\*WLO along with our participation in the Excon exhibition in Dec.
  - Brazil : Revenue growth sustained by stronger product lineup and expanded sales in construction segment

\*)BS5: Bharat Stage 5 emission reg. BHL : Backhoe Loader

### Emerging Markets

#### Sales

(Unit: KRW bn)



#### ✓ Strong demand growth continues in most of the key regions in Emerging market

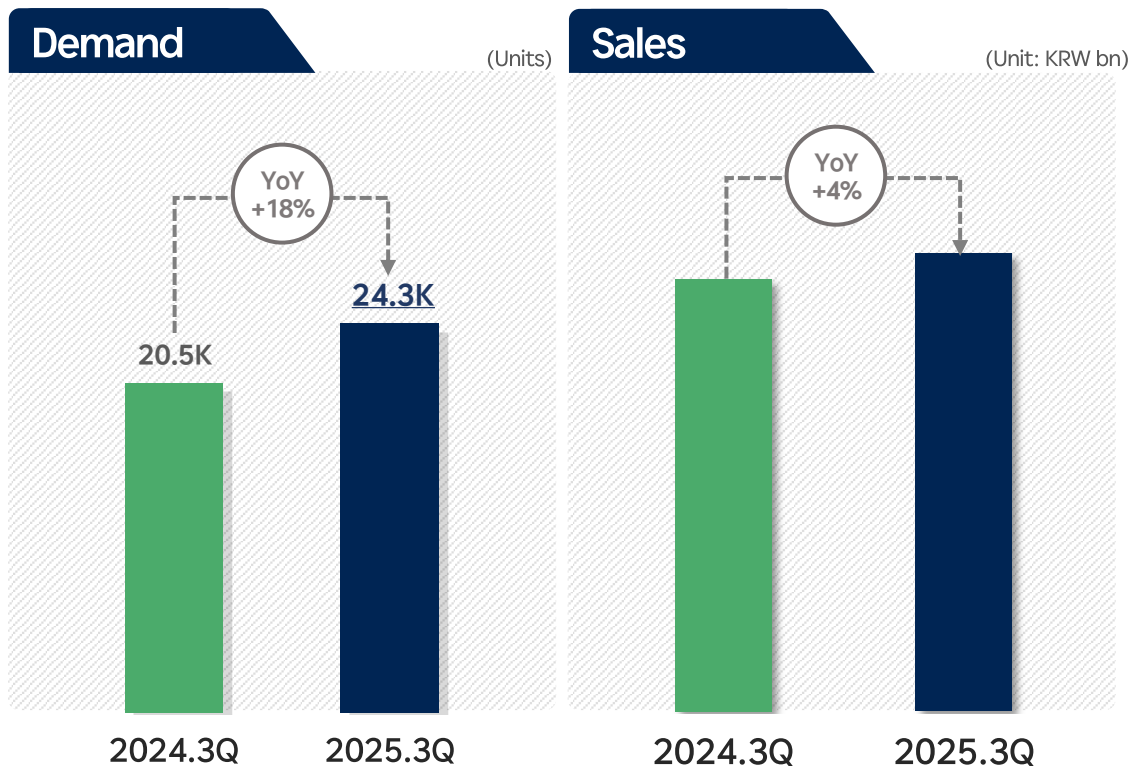
- Demand is increasing, driven by gold mining activities in Africa, mining projects in Latin America, construction growth in the Middle East (particularly the UAE), and ongoing infrastructure investment in CIS/Asia.

#### ✓ Sales and profitability continue to grow steadily, supported by favorable market condition

- Orders continue in key countries like Sudan, Ethiopia, Ecuador
- Large equipment sales has risen, leading to significant improvements in profitability
- Continues to strengthen its competitiveness by leveraging local subsidiaries(Chile, Dubai, Thailand) and global production sites(Korea, India, China, Brazil)

## 6-4. Market Review & Outlook

### China



Note: Market volume based on excavator  
Source: Company data

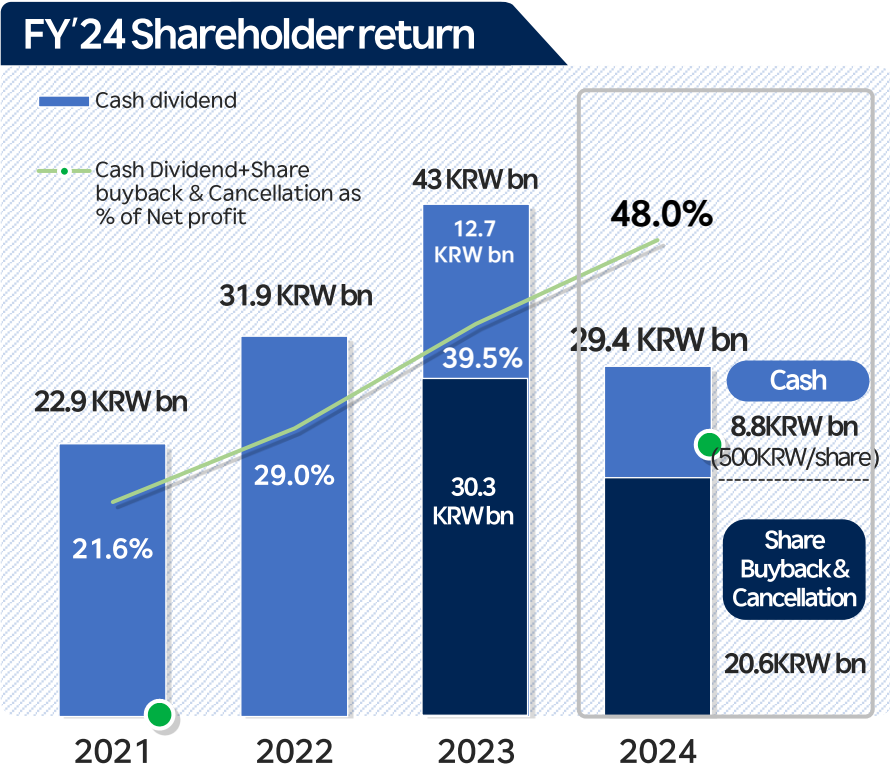
#### ✓ Steady demand trend continues

- Government initiatives promoting rural and urban infrastructure projects are driving MEX market activity
- Demand recovery is expected to continued due to replacement demand for aging equipment

#### ✓ Steady Sales trend continues

- Improved market position thanks to strengthened sales networks and enhanced product competitiveness
- Under China's Belt and Road Initiative, overseas construction projects led by Chinese contractors are increasing
  - Expanding its regional focus beyond Africa to include CIS, Southeast Asia and Saudi Arabia.
- Performance is expected to keep improving as China's business restructuring (integration of production bases) has completed

# [Appendix] Progress on shareholder returns for the FY2024



## Progress

- ✔ **Cancelling existing treasury stocks (643,797 shares)**
  - Outstanding shares : 18,305,586 → 17,667,789
  - Date : April 30<sup>th</sup>, 2024
  - Rationale : To enhance shareholder value by canceling treasury stocks
- ✔ **Share buyback and cancellation (20.6 KRW bn)**
  - Purchase period : Feb. 7<sup>th</sup>, 2025 ~ Aug. 7, 2025
  - 304,176 shares have been canceled on August 13, 2025
  - Total shares : 17,667,789 shares → 17,357,613 shares
- ✔ **Policies to improve shareholder returns**
  - Until Y2026, more than 30% of net profit (non-consolidated base) will be paid out as dividends or share buyback & cancellation (One-time gains and losses can be excluded when calculating net profit.)
  - We seek to enhance predictability on shareholder return

## [Appendix] Transaction Overview



HD Hyundai Construction Equipment will merge with HD Hyundai Infracore, and issues new shares of HD Hyundai Construction Equipment to shareholders of HD Hyundai Infracore.

|                              | Content                                                                                                                           | Note                                                                                                                                                                                                                                                                                                                                                       |
|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Surviving Entity             | HD Hyundai Construction Equipment                                                                                                 |                                                                                                                                                                                                                                                                                                                                                            |
| Dissolved Entity             | HD Hyundai Infracore                                                                                                              |                                                                                                                                                                                                                                                                                                                                                            |
| Merger Ratio                 | To allocate 0.1621707 shares of HD Hyundai Construction Equipment common stock for every one common stock of HD Hyundai Infracore | Merger ratio is determined in accordance with Korean law and based on the closing share price as of June 30.<br>- Merger price per share : HD Hyundai Construction Equipment KRW76,408, HD Hyundai Infracore KRW12,391<br>Calculation method (Capital Market Act Article 176-5)<br>- Weighted average of last 1 month/1 week and most recent closing price |
| New Shares Issued            | 30,626,144 shares                                                                                                                 | No new shares will be issued with respect to the treasury shares purchased during the exercise of dissent and appraisal rights.                                                                                                                                                                                                                            |
| Dissent and Appraisal Rights | HD Hyundai Construction Equipment : KRW 75,545<br>HD Hyundai Infracore : KRW11,885                                                | Calculation method (Capital Market Act Article 176-7)<br>- Weighted average of the share price of last 2 month/1 month/1 week                                                                                                                                                                                                                              |

### Merger Milestones



# Leap to global top tier position by strengthening fundamental competitiveness and fostering strategic businesses

## 01 Stronger Fundamental Competitiveness



Product portfolio expansion · optimization



Global Production System

**HYUNDAI  
DEVELON**

Stronger overseas market penetration with dual brands

## 02 Expand Strategic Biz with Strong Growth Potential



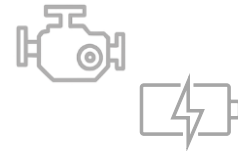
Expand compact business



Expansion of AM business\*

※ AM Biz : Aftermarket Parts Supply Business

## 03 Seek Opportunities in New Growth Businesses



Nurture Engine Business



Jointly secure future competitiveness (Electrification/Smart CE)

